

# BROKER COMPENSATION DISCLOSURE

Blue Cross® Blue Shield® of Arizona (BCBSAZ) partners with brokers to sell individual and family health insurance plans to residents of Arizona. Brokers are compensated by BCBSAZ for selling these plans as listed below. Not all brokers are compensated. Check with your broker to verify if they are compensated.

## Affordable Care Act Plan Commissions

- **\$20 per month** per new or renewing member

## Affordable Care Act Plan Bonus

- **\$50 per qualifying new members** with active contracts in 2023 for brokers with a minimum of 10 qualify members. A qualifying member must maintain continuous coverage in the same contract and pay all monthly premiums for four months following their effective date
- An additional **\$25 per qualifying new member** who selects a PPO plan
- An additional **\$25 per qualifying new member** who selects an HMO plan in Maricopa County

Blue Cross Blue Shield of Arizona partners with an external call center to sell individual and family health insurance plans to residents of Arizona. Call center agents are compensated by BCBSAZ for selling these plans as listed below.

- **\$75 per new policy**
- **\$40 for renewing members** with plan changes

Throughout the year, BCBSAZ may partner with a broker on coordinated marketing activities which may be partially funded by BCBSAZ. Check with your broker to verify if they receive funding for marketing activities.